By H. CLIFFORD BROKAW. Technical Director West Side Y. M. C. A. Automobile Schools, New York City. A power to move this old world may be yours, your strength like this Herules guy, but if you can't harness it, put it to work, you'll never illumine the sky. Which is only another way of saying that power undirected is a useless thing; so with power developed sy your engine. It is necessary to ouple it to the driving wheels or the

car in uncloss, The mechanism by which this is acomplished is known as the transmision. It includes the clutch, the change ing amount of attention. It would be a good idea right now to get out the instruction book for your car for ref-erence while you are studying these

important parts.

First, behind the engine is the clutch. the means of connecting and cutting off the engine from the running gear or gransmission without stopping the motor or shifting into neutral gear. You harned to operate this first thing in hour. This is a permanent reduction. This is further reduced temporarily in the most used part. It may be a cone or mustible disk clutch, or in case of the Ford a planetary gear affair which the low speed or second speed transmission gearset, so that there is been clutch and speed gearset. Your the means of connecting and cutting off the engine from the running gear or

a both clutch and speed gearset. Your car chart will show which it is. The cone clutch consists of an in-renal cone built into the flywheel and an external cone attached to the gearan external cone attached to the gear-let drive shaft and the two are pressed together by a stiff spring, friction causing them to move together except when the pedal is pressed to release the The multiple disk where there re many thin metal disks, sometimes with fabric facings, are operated by a dmilar spring action. These run in oil or dry. You will find quite full instrucions for their care in the book. Care a operation will prevent wear of parts through racking of motor and car and will help give greater tire mileage if there is no sliding of tires through sudden starting and stopping.

The sear set, usually closely con-

sected to the clutch, consists, with the exception noted for the Ford and one or two with electric transmission, of arallel shafts upon which are mounted liferent sized gears in pairs, fixed on one shaft and sliding on the other. Your year shift lever moves the sliding cars to make different sets mesh teeth. he drive shaft motion may be too high or running, so you shift together a pair, as 20 to 80 teeth, which would reduce be speed to one-fourth, or low speed. he next set would be say 66 and 34 eth making practically half speed, as e 34-to-th hear would travel twice round while the 66-tooth gear travelled are around. The high speed is prorive shaft together without the inter-ntion of wears. Study the system of brication given in the book and do not any one nersuade you to vary from his The manufacturer knows!

the engine cats level on the

Tame and is higher than the rear sxle, a universal joint is introduced next in se to take up the angle and to proar jetts on the road and springs go up ad down. It is of the double clovis, or ball and socket type, and requires little Hertion other than cleaning and lubri-ation, according to the rule of the book. cometimes there is a second universal olat on the lower end of the drive shaft in a tube, known as the , whose function is to keep tial sear case from twisting. ferential gearset, which comes signed to permit the wheels to over road unevennesses, to from wear through sliding. eight gears in the assembly ne first is attached to the drive shaft ad operates a ring goar, called the riven gear, which is attached to a cage, thin which are four pinions, or small ars, set at right angles, and which are alves of the axle. When the car is ther until one wheel has a different raction pull, because of a curve or mp in the road, when the gear atiched to its axie will revolve at a difrent speed and the pinions take up this t is almost impossible for one to underetand the operation without seeing it. he instructions and dilustration of the hanufacturer's book are as good as any-aling, but the owner should make up to garage man until he can see just how works, for it really is a wonderful

The axles, as stated, are in two halves that the wheels may operate at vary-re speeds, since when turning a corner le outer wheel travels a much further stance than the inner, and if they were cked together one or the other would crape over the road, to the ruin of the

metion, that of reducing car speed a propertioned to that of engine and ve shaft. If the outer edge of the ire measures nine feet and the wheels oved at engine speed, or about 1,000 volutions a minute, it would give a 9,000 feet a minute, or almost vo miles This would be too fast for ut a racing car. So the tving shaft gear usually has about as many teeth as the driver producing for 1,000 r volution



TRUCKS

Prompt Deliverles 11 A S S 1 S | \$1,965 17 TON 8 | \$1,725

oster-Roskam Co. RHOADWAY AT STO ST.

They Handle the Davis Car.



"Open models are built along lines use for some time."

The usual construction is, a drum attached to each rear wheel, with a band extensive research work, and his aninside and out, either of which may be alysis of publication values covering a pressed against the drum by a lever and linkage, producing friction and stopping or slowing the car. The book tells you how the two sets of brakes work and the care needed. Follow instructions implicitly.

Follow instructions imjudicious handling of advertising appropriations.

The next article will tell how to keep priations

What is cisimed to be a new long distance selling record was recently established when the Packard Motor Carballshed when the Island of Gunm The truck was purchased by the Pittsburgh-Des Masses Bridge Company, which has a Government contract on that island Gunt lies 6,320 miles west of San Pritishing of the Packard Company of New York, wide. The nearest service station is lioned to the Packard Company of New York, wide. The nearest service station is lioned to the Packard Company of New York, wide are Packard shops. LONG DISTANCE SELLING.

L. M. KEESLING C. R. Keesling, president of the Davis | which are very attractive, with plenty meed generat, universal joints, drive or propellar shaft, differential gears and finally the axle to which, the drive shaft are fastened, each of which has a separate function and needs a vary-angular formular of attention. It would be supposed to the drive of angular of attention. It would be supposed to the drive of the drive "Factory allotment for the coming roads as easily as idling down Fifth year for the Davis Motor Corporation avenue on a shopping tour. All models is very satisfactory and will allow us to take care of both our wholesale and re-tall sales," he continues.

#### DRYSDALE JOINS MACMANUS. Well Known Advertising Man Makes Important Move.

transmission gearset, so that there is become associated with the speed and more power developed. Likewise for hauling heavy londs there may be a greater difference in the ratio between the driving and driven gears, a sacrifice of speed for power.

Not a part of the speed for power. Announcement is made that K. I Sacrifice of speed for power.

Not a part of the power system, but ager. He was later with the Cleveland ager. He was later with the Cleveland ager. Training the power are

Mr. Drysdale is widely known for his period of some twenty-odd years in various lines of merchandising has afforded him decided advantages in the selection of advertising media and the

"Mr. Dryodale's affiliation with us." says Mr. MacManus, "is simply in line with our policy in caring for our in-creasing clientele to augment our or-

### **BIG INCREASE** IN REGISTRATION

SUN AND NEW YORK HERALD, SUNDAY, FEBRUARY 1, 1920.

Kansas ... Kentucky

Business men are interested in a motor

truck that has a real factory behind it

Trucks have received since we made our announcement a week ago that

Furthermore, we have found business men interested, too, in our 24-hour service which insures them that Gary Trucks will remain constant-

We have an important message for every man who has a hauling problem. Let us discuss yours and apply the remedy.

Gary Trucks are made in 5 sizes -1-1/4-2/4-3/4 and 5 tons.

Belbar Auto Corporation

580 Jackson Avenue, EASTERN DISTRIBUTORS, Bronx, N. Y.

That is the only way we can explain the splendid reception Gary

Interesting Figures for Entire Country Show Great Popularity of Automobile.

Cheer up, Mc. Strap-Hanger, you've got a seat coming. And not very far off either; maybe just a year hence. According to the predictions of the pr cording to the predictions of statistical every two families in the United States Now Jarse every two families in the United States New New by January, 1921. If you are not a New Mexico member of one of these families there
will be room in the street cars.
Statisticians of the B. F. Goodfich
Rubber Company, who have just completed a count of the motor vehicles of
Oklahoma
Occupany

America, are looking forward conserva-tively to 10,000,000 cars in 1921. This means approximately one car to every ten persons, or figuring three and onetwo households. Your chances of hav-

Union. The registration of motor vehi-cles for 1919 was 7,555,269 and for the year 1918 was 6,023,605—an increase of cles for 1919 was 6,023,605—an increase of 1,531,664—a gain of 26 per cent. The increase of 1918 over 1917 was 23 per The race between New York and Ohio All dealer and motorcycle registrations have been carefully deducted. The fig-ures present the first complete authentic

The registration by States for both

we have become Gary distributors.

1318 and 2919 and the percentage of that five States have more automobiles country to establish good roads building and trucks registered within their indi-and trucks registered within their indi-pet of vidinal confines than the entire continent increase. of Europe. These States—New York, 24.2 Ohio, Illinois, California and Pennsylvanish—have a combined registration of 2.445,536, 30 per cent. of the entire

6,022,665 7,555,269

for supremacy in number of registra-

New York, the Empire State leading by a

omfortable margin, the percentage of

acrease, too, being greater.
An analysis of the figures discloses

Ohio, Illinois, California and Pennsylvania—have a combined registration of 2.445,536, 30 per cent. of the entire country's registration.

The State of Washington supersedes Maryland in the distinction of having the largest per cent. of increase. Maryland in the distinction of having the largest per cent. of increase. Maryland is 1918 increase over 1917 was \$2 per cent, while Washington comes along with a 48 per cent, gain over 1918. North Carolina runs a close second, 47 per cent, in place of its 50 per cent. increase in 1918 over 1917.

The figurea reflect that the autemobile industry, the third largest in the country is in an era of almost limitiess expansion. It has converted 4hose with pessimistic views of the future of the internal combustion engine as a means of vehicle propulsion into genuine optimists. It has forced nation, State and

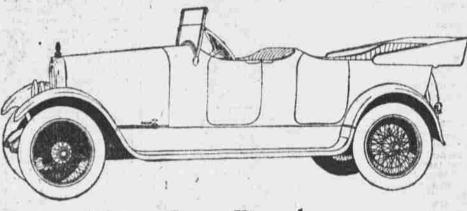
ENGINEERS ORGANIZE.

Veltung Steel Ti

On Exhibition at the Company's Office

5 Columbus Circle 1152 COLUMBUS

Phone or Write For Particulars



You Can Purchase a Re-Built, Guaranteed

# MARMON 34

# at a Special Price if You Act Quickly

Due to the very restricted production of Marmon cars we have secured a limited number of slightly used Marmons, 34 Models, and have had them re-built and refinished.

Owing to the Marmon principle of stabilized design, these cars possess most of the Marmon exclusive engineering achievements, notwithstanding that they are not of the latest series. Except for a few minor refinements the Marmon 34 has remained unchanged since its first appearance in 1916.

These re-built Marmons are newly painted and in excellent mechanical condition. Every car in this special sale will be sold with a New Car Guarantee, thus assuring the same warranty and protection as if the car had never been run.

For economical operation, the Marmon 34 surpasses all other cars of like size and power; 40 to 50 per cent. more tire mileage and 50 to 70 per cent. more distance from gasoline, 1100 pounds lighter than any other car of the major class. Easiest to operate and maintain and particularly designed for the owner driver.

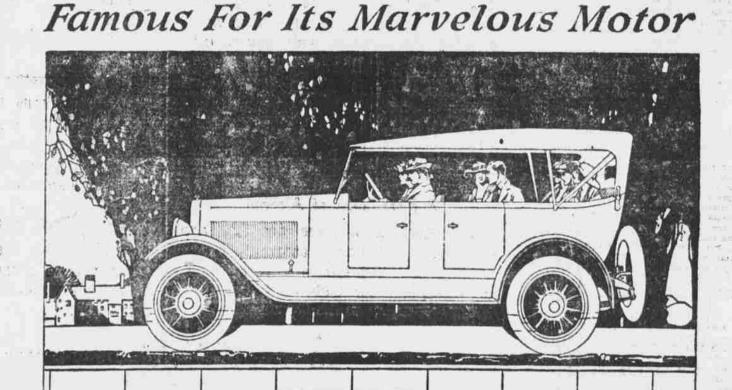
This special sale includes four, five and seven passenger models of 1916-1917, 1918, 1919 series, and a few closed cars, limousines, broughams, town cars, sedans.

The sale price offers you a saving of from \$1,000 to \$3,000. Immediate delivery, complete color selections.

#### MARMON AUTOMOBILE COMPANY of NEW YORK INC.

1880 Broadway, at 62d Street.

Phone Columbus 5090.



CHANDLER SIX

## **Europe Welcomes The** Chandler Six

TOW and then you read something about "French style and line" in automobiles, or perhaps it's "the newest English idea." And some folks have gone across to get the newest suggestions.

Europe hasn't built automobiles for five years and Europe is crying for new cars and good cars.

America's style is Europe's style now.

The Chandler Six, popular in many other countries for years but kept out of Europe the past three years because of war-time prohibition of shipments, is welcomed everywhere in Europe now,—welcomed for the excellence of its performance, and quite as much for the beauty of its styles of body.

The Chandler, represented in the British Isles by Messrs. H. G. Burford & Company, Ltd., of London, was exhibited by that old established English automotive house, at the great Olympia Motor Show,

> and was "quite the sensation of the show," says a London cable. "Three hundred and seventy Chandlers were sold in two days."

Apparently England is greatly pleased with America's best style in motor cars.

The Chandler Offers Highest Quality At The Fairest Price

SIX SPLENDID BODY TYPES Seven-Passenger Touring Car, \$1895 Four-Passenger Roadster, \$1895 Four-Passenger Dispatch Car, \$1975 Seven-Passenger Sedan, \$2895 Four-Passenger Coupe, \$2795 Limousine, \$3395

Elsey Motor Co. Concourse at 188th St., Bronx

W. C. D. Motor Car Co.,

CHANDLER MOTOR CAR COMPANY

Motor Car Company 1884 Broadway at 62nd Street

Farrell Auto Co., Brooklyn

Massoline Motor Car Co. Jersey City.

CLEVELAND, OHIO

